

22

Waterfront Market Report



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EXCLUDING BAINBRIDGE ISLAND

Kitsap County

Extraordinary properties await in communities like Indianola, which saw the highest closed sales price for a home ever there in a sale represented by a Realogics Sotheby's International Realty real estate advisor. The median price points remain in the six-figures, compared to Bainbridge Island's waterfront homes where the median sold price is in the seven-figures and going up. Between 2020 and early 2022, median sales prices increased by over 20%, with the price per square foot going up more than 32%. The number of closed sales is up by 30%, though new listings year over year were down. While inventory remained low throughout the year, with an average of 1.1 months of inventory in the last year and a quarter, the current inventory is ticking back up to two months, though a seller's market remains. Whether seeking a primary residence or a local escape, there's value in this market that's yet to be tapped.

STATE OF THE MARKET

1.1 months of inventory - Seller's Market

(Based on 2021-March 2022 housing inventory, Seller's Market = 0 to 3 months inventory, Neutral Market = 3 to 6 months inventory, Buyer's Market = 6+ months inventory)



Top Three Waterfront Sales In 2021

25875 Canyon Road NW, Poulsbo

MLS# 1879214 | \$3,300,000

7178 NE William Rogers Road, Indianola*

MLS# 1740654 | \$3,225,000

3 8575 NE Seaview Avenue, Indianola MLS# 1859426 | \$2,900,000

MEDIAN SALES PRICE

Single-Family Homes ↑(21.95%)

\$900K

2021-2022 \$738K

20 20



115^{FT.} 2022-2021

112

59 FT

AVERAGE DAYS ON MARKET



AVERAGE PRICE PER SQUARE FOOT

Single-Family Homes ↑(32.63%)

\$464

\$350

2018–2022 KITSAP COUNTY NEW LISTINGS VS. CLOSED SALES

